

Free Government Contracting Courses and Counseling at the Redding SBDC

SDB Small Disadvantage Business Certification & **8(a)** Development Program

*Certifications that can make a difference
in government contracting*

July 16, 2008 - 9 am to 12 pm

Small Disadvantaged Business (SDB) Certification Program

- Eligibility criteria for the SDB program
- How to get certified as an SDB
- Advantages of SDB certification to the contractor and to prime contractors
- Review of the application form

8(a) Business Development Program

- Eligibility criteria for the 8(a) Program
- Certification timeline
- How 8(a) contract operate
- Timeline and stages of program participation
- How the program is exited

e-COMMERCE for **Government Contracting**

Learn to save time searching the web for contracting opportunities

September 17, 2008 - 9 am to 12 pm

This introductory class discusses the initial steps vendors must take to conduct e-commerce with the government providing a hands-on experience to learn about:

- Government websites
- Federal bid opportunities
- E-commerce procedures
- Use of e-commerce secure links

One-On-One Counseling

- **June 26** - 9 am to 4 pm
- **August 14** - 9 am to 4 pm

Free one-on-one counseling is available with Jane Murnane, Business Consultant, The FTC, to help with all your government contracting questions and needs.

Location:

Northeastern California
Small Business
Development Center (SBDC)
at Shasta College
1420 Butte Street
Redding, CA 96001



Class Registration:

Pre-registration is required due to limited seating. Register online at **www.TheFTC.org**. For questions, call 916.334.9388 or 866.382.7822 toll-free.

Counseling Registration:

To register for a counseling session, please contact Kathy Wilson at the Redding SBDC at 530.225.2770